

M-Files®

PARTNER PROGRAM

GROW YOUR BUSINESS WITH OUR REVOLUTIONARY CONTENT SERVICES PLATFORM (CSP)

Welcome new growth opportunities by partnering with M-Files to offer Intelligent Information Management solutions that support your revenue growth in multiple areas ...



DRIVE DIGITAL TRANSFORMATION SERVICE REVENUE

Provide your customers with hosted, scalable content services solutions creating tangible ROI.



INCREASE CUSTOMER FOOTPRINT

Expand the deployment department by department to support all key business processes with the right content to help make critical decisions faster.



REACH NEW CUSTOMERS

Leverage industry-specific solutions to expand your market reach and acquire new customers.

... while ensuring highest possible customer satisfaction:



COMPLETE PROJECTS QUICKLY

Implement new solutions in days, not months.



HELP CUSTOMERS GROW

Deploy solutions that allow them to streamline processes, gain efficiencies and grow their business.



INCREASE USER ADOPTION

Ensure your customers receive great return on their investment through high end-user adoption.

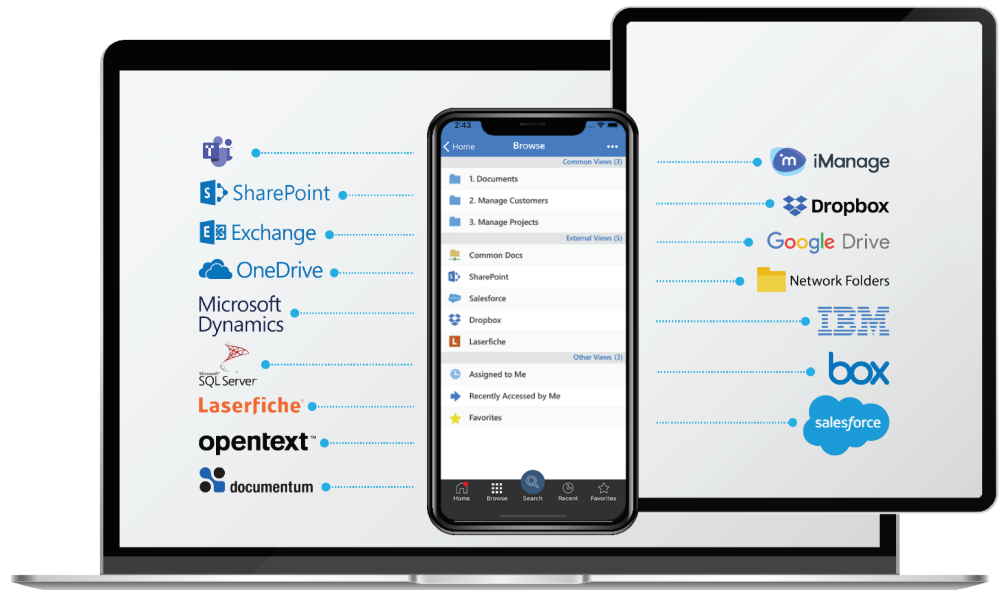
ACCELERATE YOUR LICENSE & SERVICES SALES WITH A UNIQUE VALUE PROPOSITION

Our mission is to be the leading Content Services vendor in the market. Our partners' mission is to deliver M-Files with confidence, quickly. We continue to have a strong partner focus with over **70%** of customers acquired through our partner channel.

M-Files provides a simple, unified experience for intelligently finding, accessing, managing, sharing and processing content and information residing within any system or repository with any device without disturbing existing processes and the users that depend on them.

M-Files Intelligent Metadata Layer ("IML") brings all your disconnected data silos together and provides users always the right content in the right context. It leverages artificial intelligence to automatically categorize information based on what it is, not by where it resides.

- ✓ **Highly configurable**
- ✓ **Fast to implement**
- ✓ **Flexible to deploy**
- ✓ **Recurring revenue streams through subscription licensing**



SUPPORT YOU CAN COUNT ON



Account manager

- Your main point of contact
- Sales support
- Annual business planning



Technical support

- Delicated consultants
- Constant technical training & workshops online & in-person
- Pre-sales support



Marketing support

- Access to M-Files Campaign Center with multiple ready-to-use campaigns
- Planning & financial support
- High-quality content library

RECOGNIZED BY PROMINENT ANALYSTS,
TRUSTED BY LEADING BUSINESSES

FORRESTER®

Gartner



JOIN THE
FASTEST
GROWING
TEAM IN
THE MARKET



550 +
EMPLOYEES



300 +
PARTNERS

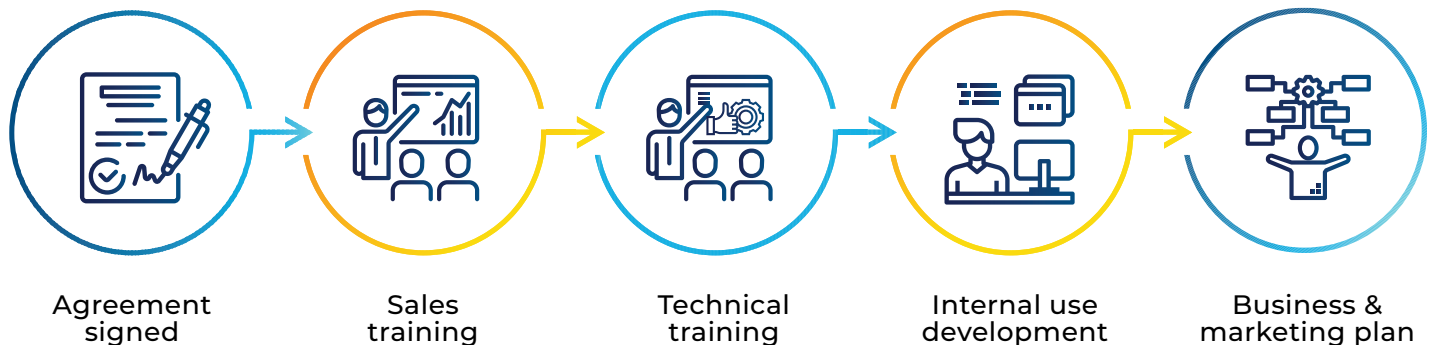


9000 +
CUSTOMERS



110 +
COUNTRY
PRESENCE

KICK-START OUR MUTUAL BUSINESS WITH OUR **90** DAY RAMP-UP PROGRAM!



**JOIN US IN CHANGING
THE WAY THE WORLD
MANAGES INFORMATION**

*Interested in learning more?
www.m-files.com/partners*

M-Files®